# Welcome to the presentation of OX2's Q3 2022 report



## **Disclaimer**



The following presentation is being made only to, and is only directed at, persons to whom such presentation may lawfully be communicated ('relevant persons'). Any person who is not a relevant person should not rely, act or make assessment on the basis of this presentation or anything included therein.

The following presentation may include information related to investments made and key commercial terms thereof, including future returns. Such information cannot be relied upon as a guide to the future performance of such investments. The release, publication or distribution of this presentation in certain jurisdictions may be restricted by law, and therefore persons in such jurisdictions into which this presentation is released, published or distributed should inform themselves about, and observe, such restrictions. This presentation does not constitute an offering of securities or otherwise constitute an invitation or inducement to any person to underwrite, subscribe for or otherwise acquire securities in OX2 AB or any company within the OX2 Group. This presentation contains statements regarding the future in connection with the OX2 Group's growth initiatives, profit figures, outlook, strategies and objectives as well as forward looking statements and any such information or forward-looking statements regarding the future and/or the OX2 Group's expectations are subject to inherent risks and uncertainties, and many factors can lead to actual profits and developments deviating substantially from what has been expressed or implied in such statements.



## **Today's presenters**



Paul Stormoen CEO



Johan Rydmark CFO

## Agenda

- 1 Highlights and portfolio update CEO Paul Stormoen
- 2 **Financial review** CFO Johan Rydmark
- 3 Market & outlook CEO Paul Stormoen
- 4 **Q&A**



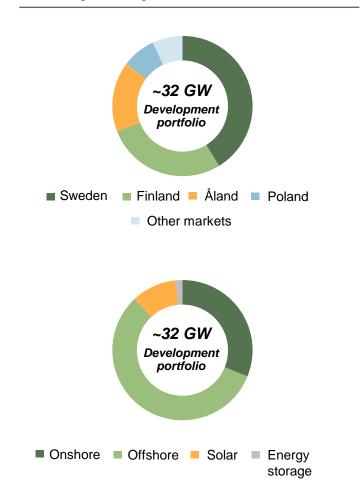
## A European leader in renewable energy



#### Overview

## Develops and sells wind and solar farms Onshore Solar Offshore Energy wind wind storage 7.8 bn 10.4% Net sales 2022 Q3 Operating margin LTM 2022 Q3 LTM 33.0% 3.5 Accumulated GW **ROCE 2022** realized Q3 LTM

### **Development portfolio**



### **Geographical presence**



## Expansion in the development portfolio and good operational performance

### Development portfolio grew by ~8,000 MW to 32,132 MW

- Offshore projects in Åland added to portfolio (5 200 MW)
- Acquired 798 MW incl. first project in Spain
- Expanded into energy storage portfolio of 500 MW

#### Sales

 Signed an agreement with Ingka Investments to sell 49% of three offshore projects in Sweden (9 000 MW)

### Construction of total 1,083 MW

Plan to handover 171 MW during Q4

## Financial guidance

 Reiterating financial guidance of Operating income exceeding SEK 1,000 million for 2022

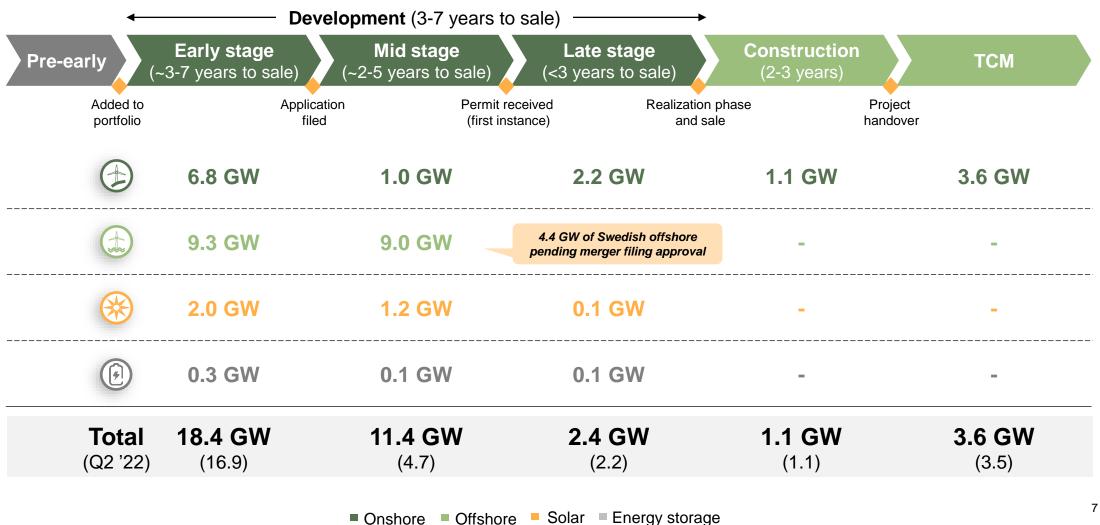
## Significant events after end of period

Signed an agreement to sell an onshore wind farm of 70 MW



## OX2's value chain – Portfolio across development, construction, and TCM



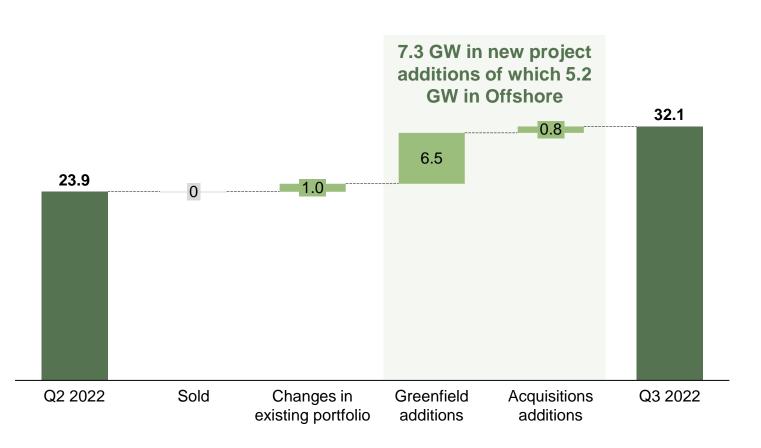


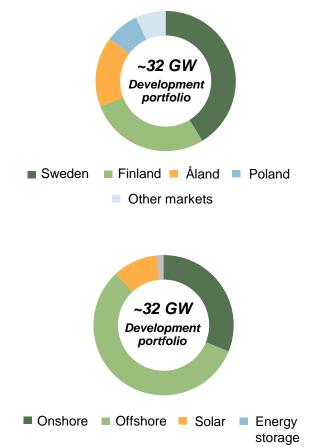
## **Development portfolio** – Continued traction in acquisitions, development, and greenfield



Overview

Portfolio split (Q3 2022)





## **Portfolio** – Project examples





Galatea-Galene, Triton, Aurora (9 GW)







Project sale

- Signed an agreement to divest 49% of three offshore projects to Ingka Investments<sup>1</sup>
- Deal expected to close in 2022 Q4 subject to merger filing approval



Technology expansion

- Expanded into storage total portfolio of 500 MW
- Strong potential across markets both as stand-alone as well as coupled together with wind and solar projects



Project acquisition

- Acquired first project in Spain (55 MW, solar)
- Significant market for renewables with strong conditions for wind and solar

## **Development portfolio** – OX2 has 18 GW of offshore projects across Sweden, Finland, and Åland



#### OX2's geographical presence

## OX2 targets to become a **Pan-European** renewable player



#### **OX2's offshore portfolio**

#### **Sweden – 9.0 GW** (OX2 share: ~4.5 GW)

- 3 offshore projects (Galatea-Galene, Triton, Aurora) of total 9 GW signed an agreement in August 2022 with Ingka Investments to divest 49%
- Permit applications submitted for all projects projects commercially viable without subsidized grid

#### Finland – 4.1 GW

 2 offshore wind projects where investigation permits have been obtained and permitting work is ongoing

#### **Åland – 5.2 GW**

- Added two new offshore wind projects during Q3 2022 projects being developed in partnership with Ålandsbanken Fondbolag
- Investigation permits have been obtained and permitting work is ongoing

OX2's projects in Sweden, Finland, and Aland are all commercially viable without subsidies

## **Construction portfolio** – 1,086 MW under construction end of Q3



Project	Country	Technology	Construction start	Operations date	MW
To be handed over during 2022					171 MW
Merkkikallio	Finland	Onshore wind	2021	2022	83
Puutikankangas	Finland	Onshore wind	2020	2022	44
Rustari	Finland	Onshore wind	2020	2022	44
To be handed over during 2023					374 MW
Grajewo	Poland	Onshore wind	2020	2023	40
Huszlew	Poland	Onshore wind	2021	2023	48
Sulmierzyce	Poland	Onshore wind	2021	2023	23
Karskruv	Sweden	Onshore wind	2021	2023	86
Klevberget	Sweden	Onshore wind	2022	2023	145
Marhult	Sweden	Onshore wind	2022	2023	32
To be handed over during 2024					87 MW
Krasnik	Poland	Onshore wind	2021	2024	24
Wysoka	Poland	Onshore wind	2022	2024	63
To be handed over during 2025					455 MW
Lestijärvi	Finland	Onshore wind	2021	2025	455
Total under construction at end of period					1,086 MW



Under construction



Sweden: 263 MW (3 projects)



Finland: 626 MW (4 projects)



Poland: 198 MW (5 projects)

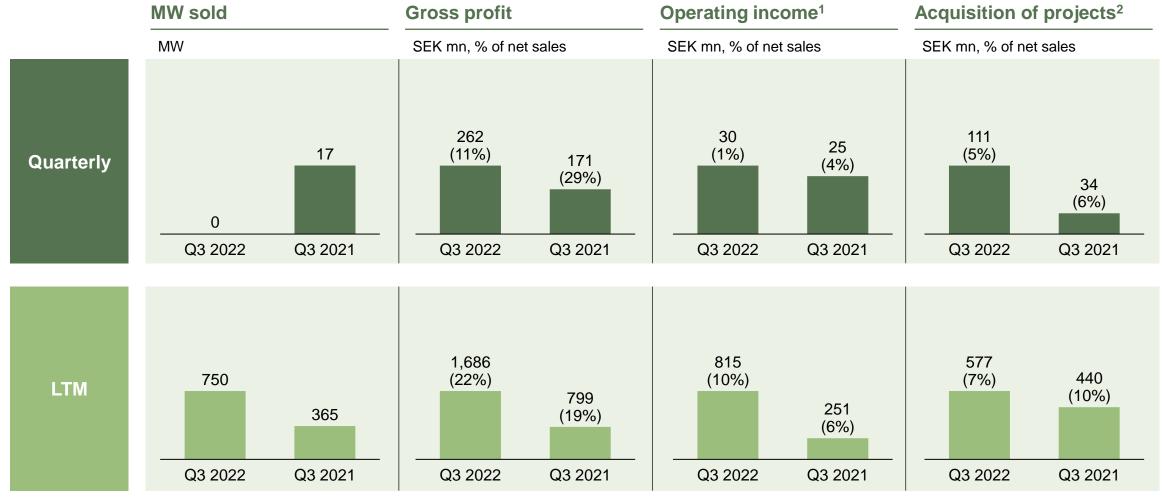
## Agenda

- 1 Highlights and portfolio update CEO Paul Stormoen
- 2 Financial review CFO Johan Rydmark
- 3 Market & outlook CEO Paul Stormoen
- 4 **Q&A**



## Financial highlights – Q3 2022 and Last Twelve Months (LTM)



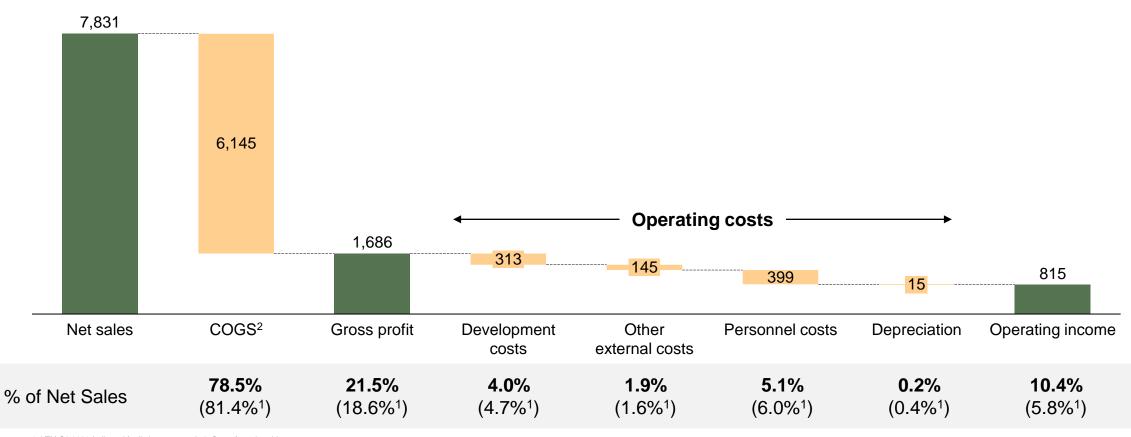


<sup>1.</sup> Adjusted for listing expenses; 2. Investments in project development portfolio (NWC)

## Net sales to operating income



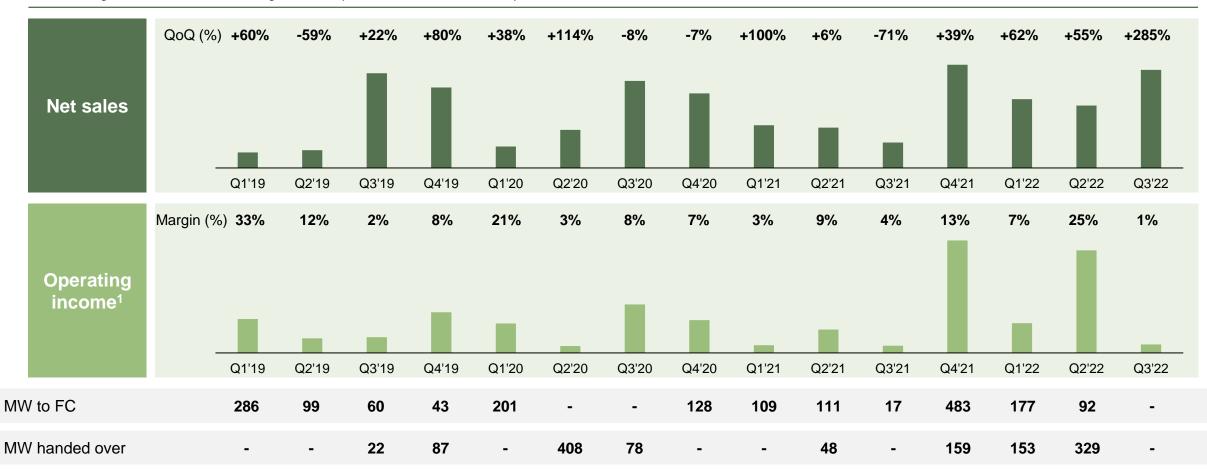
### **2022 LTM Q3** (SEK mn)



## Quarterly fluctuations in net sales and earnings due to new sales and construction timing



Quarterly fluctuations in key items (Q1 2019 to Q3 2022)



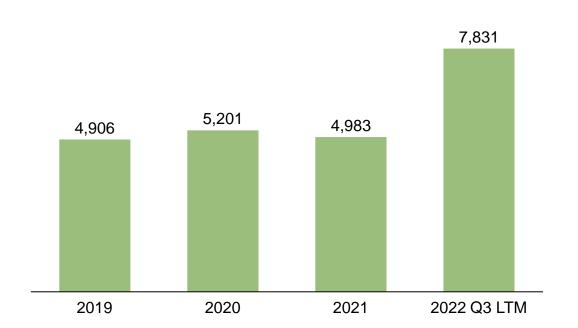
<sup>1.</sup> Adjusted for listing expenses

## **Development of Net sales and Operating income**



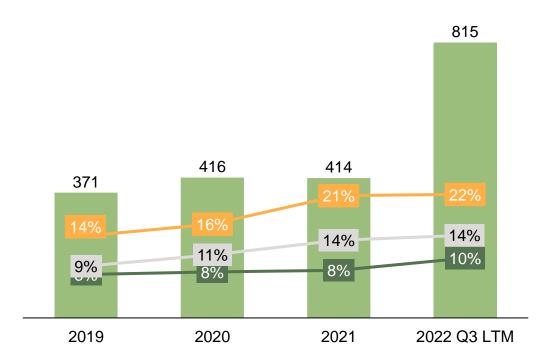
#### Net sales development (SEK mn)

Net sales, SEK mn



#### Profit development (SEK mn %)

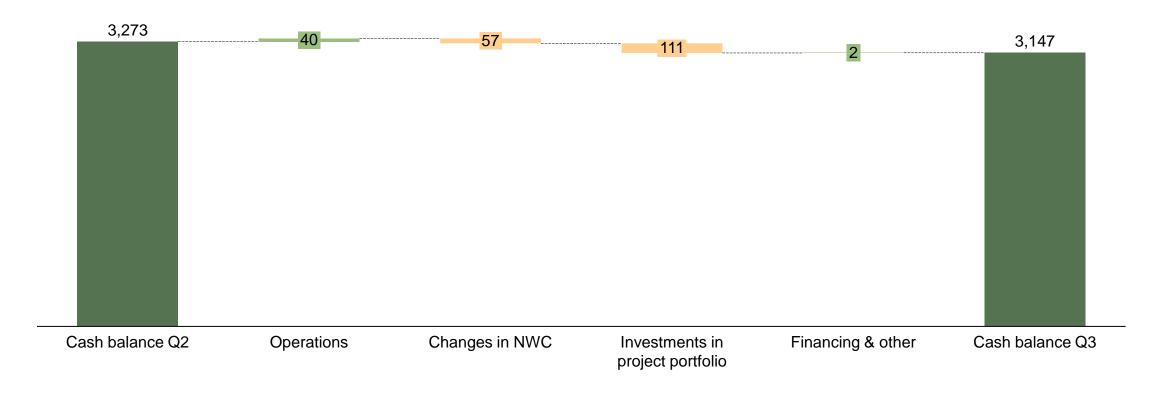
- Operating income adj SEK mn
- Gross margin, %
- Operating margin %
- Operating margin adj. development costs %



## Q3 2022 changes in cash position

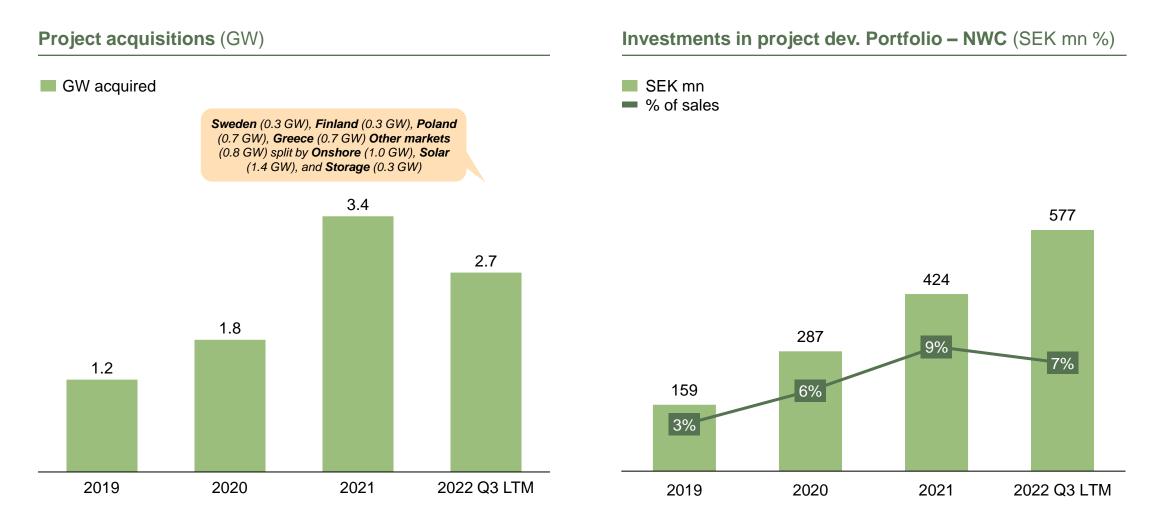


**LTM Q3 2022** (SEK mn)



## Project acquisitions and Investments in project development portfolio





## **Financial targets**



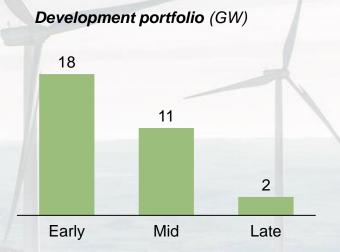
#### **Growth (MW to project sale)**

- More than 500 MW on average per year in 2021–2022;
- More than 1,500 MW on average per year in 2023–2024, and
- More than 2,000 MW per year in the medium term

#### MW sold accumulated (since 2021)

**Sold 987 MW** (2021 & 2022 YTD) incl. **268 MW 2022 YTD** 

4,410 MW of offshore sale pending merger filing approval



#### **Profitability**

- OX2's goal is to reach an annual operating margin of 10% in the medium term. In certain years, the operating margin may be temporarily affected by increased operating costs in order to accelerate the Company's growth
- OX2's goal is to generate an annual operating profit of at least SEK 2.5bn in the medium term

#### Operating income (SEK mn) and Operating margin (%)



## Agenda

- 1 Highlights and portfolio update CEO Paul Stormoen
- 2 Financial review CFO Johan Rydmark
- 3 Market & outlook CEO Paul Stormoen
- 4 **Q&A**



## Market outlook

- Continued strong and positive feedback from market on investments in energy transformation
- Storage incl. ancillary services important to support the renewable transition
- Permitting remains to be bottleneck in energy transition
- OX2 welcome the new Swedish Government's ambition to enable the broader electrification of the society incl. efficient decision-making processes for new energy production



## Focus ahead



### **Concluding Q3**

- Continued progress in development and construction portfolio
- Strong acquisition momentum including first project Spain
- Signed an agreement to divest 49% of three Swedish offshore projects to Ingka Investments
- Expanded into storage total portfolio of 500 MW

#### **Focus 2022 Q4**

- Grow portfolio through acquisitions and greenfield
- Construction handover of three projects
- Our targets for the full year 2022 remain unchanged
- Gear up to meet mid-term targets

## Agenda

- 1 Highlights and portfolio update CEO Paul Stormoen
- **2** Financial review CFO Johan Rydmark
- 3 Market & outlook CEO Paul Stormoen
- 4 Q&A







OX2 AB
Lilla Nygatan 1
Box 2299
103 17 Stockholm